

Our Corporate Identity
 Our identity is a sunny abstract that can be interpreted as a person with outstretched arms. It expresses joy, warmth, vitality, and the boundless possibilities in the search for a healthier life. The form sums up our essential driving force in three words: *LIFE RESEARCH HOPE*

About Dr. Reddy's



Dr. Reddy's Laboratories is a global, vertically integrated pharmaceutical company with a presence across the value chain through its various businesses, including APIs, Branded Formulations, Generics, Biologics, Specialty Products and NCEs. The company's products are marketed in over 100 countries with an emphasis on North America, Europe, India, Russia and other emerging markets. The company conducts NCE drug discovery research in the areas of metabolic disorders, cardiovascular indications and infectious diseases at its research facilities in Atlanta (USA) and Hyderabad (India). Through its Custom Pharmaceutical Services business unit, the company provides drug substance and drug product development and manufacturing services on a proprietary basis.

- Headquartered in India
- Wholly-owned subsidiaries in the US, UK, Russia, Germany and Brazil
- Joint-Ventures in China, South Africa and Australia
- Representative Offices in 16 countries
- Third party distribution setups in 21 countries



- North America • Germany • India • Russia • UK • South Africa
- Brazil • China • Spain • Australia / New Zealand...

Employees

- 8,500+ People world wide,
- 950+ R&D staff,
- 1400+ Scientific staff,
- 2000+ Sales force



Business Today-Mercer-TNS Survey 2006



The Hewitt Best Employers in India 2007 study



Rankings

- Largest pharmaceutical company in India by revenue • 4th largest branded generic player in Germany • Ranked 8th in the retail segment in Russia • Among the largest API players globally • Top 5 ANDA and DMF pipeline in the USA
- Among the largest players in the CPS segment • '4th Best Company to Work For' in India • Amongst Best Employers 2007 in India • Fastest path to \$1 billion revenue in Indian pharma.



Vertically-integrated

Active Pharmaceutical Ingredients (API)

World-class chemistry

A wide portfolio of APIs sets us at the forefront on a global level. A continuously growing, global team of over 1700 personnel focuses on timely delivery of products, product development, technology leadership, cost competitiveness, highest levels of customer service, full compliance with regulatory and quality requirements.



Branded Formulations

Wherever we go, we touch lives

Helping people lead healthier lives by constantly delivering high quality products combined with innovative marketing in 46 countries. A portfolio of over 150 products in core therapeutic areas gives us a competitive edge.

The network strength of over 1,800 strong field force covers 210,000 doctors and 115,000 pharmacies every month.



Generics

Affordable and accessible medicine

Provides patients access to high quality generic medicines at affordable prices by leveraging on product development capabilities, state-of-the-art manufacturing capacities and access to own APIs, thereby offering significant supply chain efficiencies. A strong presence in North America and European Union with focus on UK and Germany.



Biologics

New science, New technology, New products

We are the first company in India to fully develop, in-house, a biogeneric, Grafeel (generic Filgrastim), right from the molecular biology phase up to commercial manufacturing. The biologics pipeline comprises several recombinant proteins in mammalian cell culture as well as E. Coli in various phases of development. The portfolio consists of biosimilars and second generation variants of current molecules.





Facilities

Active Pharmaceutical Ingredients

7 USFDA-approved facilities with 2 million liters of reaction volume. 1 USFDA-approvable cytotoxic facility. Over 100 molecules developed, 60 molecules marketed, 100 DMFs in the US. State-of-art facility in Mexico for meeting innovator company needs.

Finished Dosages

6 manufacturing facilities with ISO 14001 and ISO 9001 certifications. Approved by USFDA, MHRA (UK), MCC (South Africa), TGA (Australia), ANVISA (Brazil), TPP (Canada).

Biologics Development Center

Dedicated Biologics R&D Center at Hyderabad. ANVISA audited production facility in design stage.

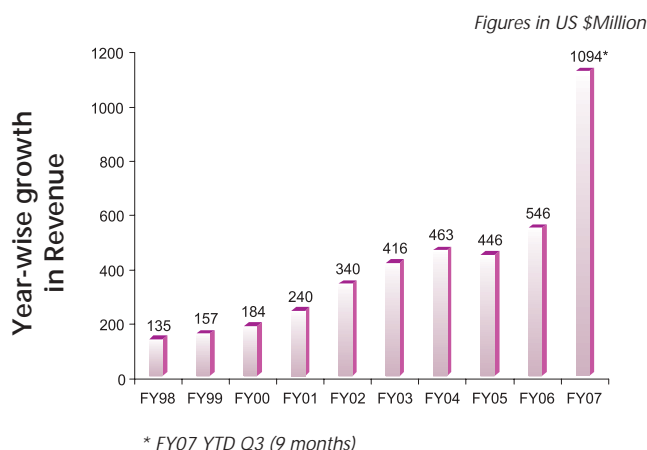
Technology Development Centers

Two centers in Hyderabad with 21 well-resourced synthetic organic chemistry laboratories to serve the needs of chemical development of molecules.

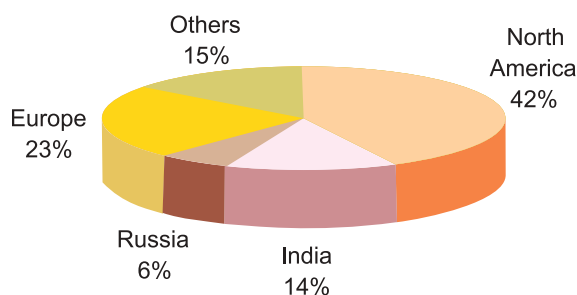
Discovery Research

Two facilities - one in Hyderabad, India and other in Atlanta, US. Target-based approach to drug discovery in Atlanta and Analog approach to drug discovery in Hyderabad.

Financial Snapshot



Revenue by Key Geography FY07 YTD Q3 (9 months)



Corporate Citizenship

We are guided by the 'Triple Bottom Line' approach that ensures our care and concern for the environment, resource conservation, socially responsible engagement of employees and economically sustainable relationships with customers, suppliers, business partners and shareholders.

Our citizenship interest is shaped by Dr. Reddy's Foundation (DRF), a non-profit organization set up by Dr. Reddy's Laboratories in 1996, which allows us to participate in the society beyond business operations. DRF is pioneering innovative solutions for education excellence and sustainable livelihoods. Till date over 85,000 livelihoods have been created by our Livelihood Advancement Business School (LABS). Our multi-dimensional approach to Corporate Social Responsibility also includes employee giving and employee volunteering.



L A B S
The Livelihood Advancement
Business School



DR. REDDY'S
FOUNDATION FOR
HEALTH EDUCATION

Better health through better understanding.

Corporate Office

Greenlands, Ameerpet, Hyderabad - 500 016, India. Tel: +91-40-23731946 Fax: +91-40-23731955
www.drreddys.com